



Ciancaleoni, drilling solutions

Based in Spello (Italy), the Company is specialized in selling overhauled machines, casings production and earth-stabilization equipment. It has become a benchmark in the drilling industry

Italy is the Country where creativity, initiative and enterprising spirit are mostly considered strong points. A business environment often made by small-sized companies which, thanks to their size itself, have not only grown from a productive and commercial point of view, enlarging their markets, but have also increased their technological and quality levels. Thus, they were able to become successful players even in strongly competitive markets and against International competitors.

Such is the case of drilling machines and equipment, an industry where Italy has an established tradition and state-of-the-art technological and quality levels.

This was possible also thanks to the contribution of Ciancaleoni. The mechanical Company based in Spello (Perugia) is as much professional and committed as its tasks in production, distribution and service require.

The Company

From its HQ in Spello, in the province of Perugia, Ciancaleoni has been working in the drilling industry for more than 40 years. Since kicking off, its development has been mainly linked to the second-hand market, to later become a benchmark for both Italian and International operators. Thanks to remarkable investments in reasearch and technology, and also to constant upgrading of produc-



tion facilities, the Company has extended its potential by becoming a provider of several kinds of casings with quick joints and various high-quality equipment, specifically designed to match any drilling need.

In recent years, Ciancaleoni took another step forward – a defining moment in its growth – with the purchase of distribution rights of the new pole-drilling machines Geax. A strategic milestone, that enabled the Company to offer a complete range of high-quality products and service to all drilling industry operators. High-quality is Ciancaleoni's main rule and also the key to best match the market's needs. This is the reason why the Company constantly aims at improving their facility, according to UNI EN ISO 9001:2008 standards for the design and production of drilling machines and equipment, mechanical components, precision machining, rent and sale of drilling machines and equipment and compressors as well.

Its strategy proved successful also on the world stage, as shown by Ciancaleoni's presence in more than twenty International markets, in Europe, Africa, USA and South America.



Worldwide distribution



In the pictures: (above) R625 pre-overhaul; (below) R625 overhauled (sold in Africa)



Casings with screw-joints



HR-100 overhauled (sold in Germany)



SR-30 overhauled (sold in South America)

Production

In parallel to the production of drilling equipment and accessories, in the latest years the major change was the Company's entrance in the second-hand market. Machines get totally overhauled through mechanical, hydraulic and electrical repairs, replacing damaged elements with original spare parts, so that the product can be 100% efficient again.



Development in this market was accomplished through partnership deals with the world's most famous drilling brands.

Further, Ciancaleoni was good enough to overcome Europe's downturn in the last decade by finding new markets in emerging countries. That ensured the Company the competitiveness that was necessary to stay ahead of the curve. Taking part at all the most important fairs, in Italy and abroad, also helped Ciancaleoni to become itself one of the most famous brands in the world. ■

INFO



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C6 overhauled (sold in Spain)